ERP Migration for Tech Company

Industry:
Tech (IT Services & Software Development)

Employees:
40+

Location:
Cyprus

Modules

PROJECT   TIMESHEET   ACCOUNTING   CRM   SALES

Services

DATA MIGRATION   IMPLEMENTATION   CUSTOMIZATION   CONSULTING

The Challenge

The client — an IT service provider offering SaaS and bespoke development — relied on a fragmented tech stack consisting of Jira, Excel, Trello. As the team scaled, managing projects, financials, and subscription billing across multiple tools became inefficient and error-prone.

They needed to migrate to an integrated ERP system to improve process automation, data consistency, and reporting. Key concerns included data migration, minimal business disruption, and maintaining compliance with local financial regulations.

Key Objectives

Migrate all key business data to Odoo ERP:

→ Unify project management, timesheets, and billing;

→ Ensure full financial visibility and compliance (VAT, reports, banks);

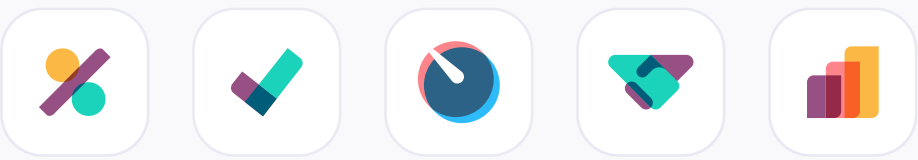→ Enable scalable workflows for new client onboarding and service delivery.

aiboost's Solution

Our team executed a multi-phase **migration** and **implementation** project, which included:

→ Data Migration;

→ Structured data export from Jira, Trello, and QuickBooks;

→ Data cleaning and transformation;

→ Secure migration of projects, client records, invoices, and timesheets into Odoo.

Migrate all key business data to Odoo ERP:

→ **Accounting:**
Setup of Cyprus-specific VAT rules, chart of accounts.

→ **Projects & Timesheets:**
Real-time tracking with integrated invoicing.

→ **CRM & Sales:**
Sales pipelines linked to contracts and services.

Provided Services

→ Discovery & Audit of Legacy Systems;

→ Data Migration (Jira, Excel, Trello → Odoo);

→ Odoo ERP Implementation & Customisation;

→ Custom Dashboards & Reports for management and finance;

→ Post-Go-Live Support & User Training.

Key Achievements & KPIs

Metric	Before Odoo	After implementation	Impact
Project Profitability Reporting Time	2–3 days	Instant (real-time dashboards)	Enabled agile management decisions
New Client Onboarding Time	5+ days	2-3 days	Streamlined deal-to-delivery pipeline
Data Sync Time (Jira → Odoo)	Manual weekly sync	Every 5 minutes (auto-sync)	Full integration

Technologies Used

Odoo v16 Enterprise

PostgreSQL, Docker

API Integrations:
Jira, Toggl

ETL Scripts:
Custom Python-based migration utilities

Client Testimonial

"We had so many tools - Jira, Trello, Excel - and none of them talked to each other. aiboost helped us centralise everything in Odoo, sync with Jira, and finally get real visibility into our projects and finances. Now, onboarding clients takes a couple of days, not weeks."

Chief Operating Officer
IT Services & Software Development